# Opt into Energy Efficiency with NIPSCO's Program for Business Customers\*

# WAYS NIPSCO'S ENERGY EFFICIENCY PROGRAMS CAN HELP YOUR BUSINESSES



## **EARN INCENTIVES**

Opted-in business customers are eligible to participate in energy efficiency programs which offer cash incentives for energy-saving upgrades. These incentives can help offset initial project cost, assist in meeting corporate ROI requirements and help stretch facility improvement budgets.



#### **GAIN ACCESS TO A TEAM OF EXPERTS**

TRC's (NIPSCO's Energy Efficiency Program implementer) team of professional engineers, Certified Energy Managers (CEM's) and energy engineers will help you identify, quantify and facilitate energy efficiency projects.



### **ENJOY MARKETING SUPPORT**

Gain access to no-cost marketing opportunities.

Marketing efforts may include "big check"
presentations, press release assistance and case
study development to help inform your customers
and the community that you are energy efficient.



#### **ACHIEVE ENVIRONMENTAL GOALS**

Achieve your businesses' Environmental, Social and Governance (ESG) goals by participating in energy efficiency programs. Grow your sustainable impact and lessen your environmental footprint by becoming more energy efficient.



# ENSURE YOUR UPGRADES BRING SAVINGS

All projects are verified through both TRC's engineering team and a third-party evaluator to confirm that upgrades are cost-effective and will achieve the targeted payback and ROI metrics.

\* You can opt back in to NIPSCO's Energy Efficiency Program at any time. View Rider 583 at bit.ly/39cc0MB for additional details.

# BENEFITS FOR PROGRAM PARTICIPANTS

- Energy efficiency is the lowest cost, long-term way to meet energy needs and keep energy costs as low as possible.
- Energy efficiency is a low-risk investment for businesses and realized project savings typically out-perform estimated project savings.
- NIPSCO's incentives offset some or all of the capital cost of installing more efficient equipment.
- Technical assistance is provided along every step of the way, ensuring a seamless path to the completion of projects and incentive payment receipt.
- The program offers a Trade Ally Network of energy efficiency professionals to help business customers identify and prioritize projects.

## **ANNUAL SAVINGS**

AVERAGE ANNUAL SAVINGS FOR BUSINESS CUSTOMERS WITH USAGE OVER 1 MILLION KWH PER YEAR

141,419

Average kWh Savings

\$14,849

Annual Bill Savings\*\*

#### BENEFITS FOR THE COMMUNITY

- Energy efficiency improvements help your community keep energy costs as low as possible by helping to reduce the need to construct new energy centers.
- Energy efficiency investments help the economy by allowing businesses to invest savings back in to the business and by providing employment opportunities for businesses that offer energy efficiency services.
  - Energy efficiency is the "greenest" source of energy because it eliminates unnecessary waste and requires no new types of generating equipment.

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<sup>\*\*</sup> Average annual bill savings of projects completed since program launched, assuming an industry-average blended rate of \$0.105.